

Construction Material & Equipment

QATAR'S UNIQUE CONSTRUCTION ARENA

7 – 10 **MAY 2018**

Doha Exhibition & Convention Center

projectqatar.com











I PROJECT QATAR

The Qatar National Vision 2030 and the FIFA World Cup 2022 are major growth drivers for Qatar's construction industry. The ongoing implementation of major development projects across various sectors (building, hospitality, tourism, transportation, infrastructure.) translate Qatar's vision as well as the recently-drafted National Development Strategy (NDS) 2017 - 2022, that aims at creating conducive conditions for more private public participation.

The Qatari construction sector is the fastest growing construction market in the Gulf region, with USD 26 Billion allocated for major projects and accounting for 47% of Qatar's total 2017 expenditure. In 2015 alone, 60% of Qatar's imports were construction-related, amounting to a total of USD 19.7 Billion.

Project Qatar is the country's only business exhibition specialized in construction and all related industries. After 14 successful editions, the show promises fast penetration into the country's lucrative construction market, and the opportunity to generate new business leads with companies of all sizes. Project Qatar 2018 is thus a peerless platform, and participation is essential for everyone aiming at seizing a share of Qatar's arena of opportunities.







I MARKET INSIGHTS

QATAR ECONOMIC INSIGHTS

Qatar's Ministry of Finance (MoF) released its 2017 budget on December 15th, 2016. The highlights of the budget include:

- ☐ Estimated Revenues: **USD 47 Billion**
- □ Projected Revenue: 9% more than 2016's revenue
- ☐ Estimated Expenditure: USD 54 Billion
- ☐ Major projects account for 47% of total expenditure and are allocated USD 26 Billion
- □ **USD 24 Billion** allocated for Health, Education, and Infrastructure Projects
- □ Total cost of committed projects: **USD 103 Billion**
- □ New projects worth **USD 13.3 Billion** to be signed:



USD 7 BillionInfrastructure and
Transportation projects



USD 2.3 BillionWorld Cup 2022 Facilities



USD 2 BillionHealth and Education



USD 2 BillionOther Sectors

QATAR'S CONSTRUCTION IMPORTS

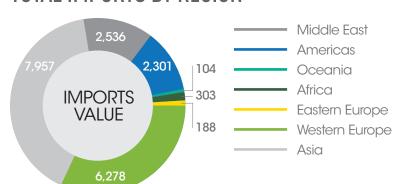
USD 32.6 Billion

Total Value of Imports

USD 19.7 Billion

Total Value of Construction Imports

TOTAL IMPORTS BY REGION



Source: UN Comtrade Database

QATAR MAJOR CONSTRUCTION PROJECTS

Project Name	Estimated Value (USD Million)	
Qatar National Rail Scheme Local Roads & Drainage Program New Doha Port	40,000 14,600 7,000	INFRASTRUCTURE
Bul Hanine Redevelopment Barzan North Field Development Water Security Mega Reservoirs	11,000 10,400 4,000	ENERGY
HIA - Airport City Project Msheireb Downtown Doha Lusail Golf Residential Development	10,000 5,500 4,940	BUILDING

Source: Major Building Construction Projects in Qatar: MEED Projects and QNB Economics





- Building Material & Equipment
- Interiors & Finishing Material
- A PMV (Plant Machines & Vehicules)
- Power & Electrical Energy
- Lighting
- **⋘** HVAC

Full list on projectqatar.com



HEAVY MAX

Heavy Max 2018, the 15th International Exhibition for Heavy Machinery, is the largest event in Qatar and the Middle East specialized in heavy equipment, vehicles, machinery, and cranes.

CONCURRENT EVENTS & UNIQUE FEATURES



QATAR HOSPITAL BUILD

Hospital Build 2018 is the first exhibition for Hospital Infrastructure Build in Qatar. The event will be a great opportunity to take part with the growing demand in the Healthcare Construction Industry, which includes Hospitals, Health Centres, Pharmacy etc. Exhibitors and Visitors can benefit from this opportunity to create networks and build new business opportunities in the Healthcare Industry.



QATAR STONETECH

Qatar StoneTech 2018, the 7th International Stone and Stone Technology Show, is a unique event in Qatar that meets the demands of the construction industry by providing natural stones, granite, marble, ceramic, manufactured and ready stoned.



CONCURRENT EVENTS & UNIQUE FEATURES



QATAR SCHOOL BUILD

In response to strong demand for educational facilities buoyed by a rising population and an evident predisposition for private schools among Qataris, the exhibition will highlight investment opportunities and the requirements of this dynamic sector to local and international stakeholders.



QATAR TRANSPORT & LOGISTICS

In its 1st edition, Qatar Transport & Logistics is the country's only freight transport, logistics and supply chain management event, making it a highly-valuable industry trade fair. Shippers and cargo owners will attend to improve their businesses by finding ways of moving their products more efficiently and by meeting new suppliers.



QATAR SPORTS INFRASTRUCTURE

Qatar Sports Infrastructure is the first international exhibition for Sports Infrastructure in Qatar and the Middle East. In light of the preparations for the 2022 World Cup, Qatar Sports Infrastructure represents the ideal platform for planning, building new, and improving existing sports facilities.

FAIK GURSEL

Project Coordinator | Onyx Natural Stone Ltd. STI.

44

WE ARE PARTICIPATING IN
PROJECT QATAR FOR THE FIRST TIME
THIS YEAR. WE ARE VERY DELIGHTED
WITH THE EXHIBITION, THE SERVICES
PROVIDED, AND THE NUMBER OF
VISITORS. WE PLAN TO PARTICIPATE
AGAIN IN FUTURE EDITIONS.

INNOVATION SERIES

Project Qatar will introduce for the second time the Innovation Series, a unique platform combining the Workshop Series where industry experts discuss the latest and most pressing issues in the construction industry in Qatar, and the Live Demo Theater where exhibitors showcase their latest products and innovative solutions to a wide interactive audience.

THE ORGANIZER

IFP Qatar LLC is a member of IFP Group (International Fairs & Promotions), the Middle East's most accomplished event organizers with a rich experience of over 35 years and a portfolio of more than 480 international and world-renowned exhibitions. IFP Group is devoted to developing specialized business platforms that unlock the potential and value of developing markets though its international network and 5 offices across the region.

THE VENUE

Project Qatar 2018 will be held at the Doha Exhibition & Convention Center (DECC), a state-of-the-art venue located at the heart of the Qatari capital.

The 47,700 SQM venue includes five column-free halls spreading over 30,000 SQM and contains a main foyer, bistros, public restrooms, prayer rooms, a loading zone, storage, circulation space, and a car park that can accommodate nearly 5,000 vehicles and a multifunction hall. Located in the lively West Bay area, the DECC is easily accessible from several routes and will be connected to the Sheraton Park through an underground tunnel that will bring visitors to the naturally crescent-shaped Doha Corniche. The venue is also located 15 minutes away from Hamad International Airport and numerous hotels.

SECURE YOUR SPOT AT PROJECT QATAR 2018!

TO ENQUIRE ABOUT EXHIBITING AND SPONSORING:

LOCAL SALES

Tel: +974 44 329900 Fax: +974 44 432891 Email: info@ifpqatar.com

INTERNATIONAL SALES

Tel: +961 5 959 111 Ext. 250 Fax: +961 5 955 361 Email: is@ifpexpo.com

Two Other Groundbreaking Construction Shows, One Leading Brand



Project Lebanon





IFP Qatar

Ibn Seena Street, Al Muntazah Area P.O. Box: 22376 Doha, Qatar Tel.: +974 4 432 9900 Fax: +974 4 443 2891

E-mail: info@ifpgatar.com

